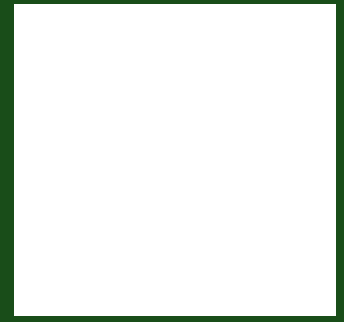


# The **FLOLO** Corporation Distribution Group



Industrial Motor  
Commercial Motor  
Variable Frequency Drive  
General Purpose Controls  
Power Transmission Products  
Gearing  
DC Drives



# Why Work with FLOLO?

Extensive application knowledge across broad range of industries

Discussion with FLOLO support team members on most pressing issues.

Turnkey electro/mechanical solutions

Extensive service capabilities to aid in installation, start Up, commissioning, and even simple advice.

Valued Endorsement Supports and Validates our Advice

Broad product range—FLOLO can help select the most cost-effective component supplier for a given application

Help with repair versus replace decisions—because we do BOTH.

Get non biased suggestions to meet your motor/drive needs

Learn how to get the MOST from your electric motor or control.

## Electrical Products

- **A-C MOTORS:** ABB (Baldor/Reliance), Siemens, Leeson, Brook Crompton, Nidec/USEM, Bodine
- **D-C DRIVES:** ABB, KB Electronics, Bodine, Fenner, Graham/Danfoss
- **D-C MOTORS:** Bodine, Graham/Danfoss
- **ELECTRICAL PARTS:** ABB, Siemens - Furnas, Warner, Siemens, Hoyt, Edison, Fuse
- **MEDIUM VOLTAGE MOTORS (2300/4000V):** ABB, Siemens, Nidec/USEM
- **METRIC MOTORS:** ABB, Brook Crompton, Leeson, Siemens
- **MOTOR CONTROLS & MCCs:** Siemens, Meltric, ABB
- **TRANSFORMERS:** Olsun Electric, Hevi-Duty



**Ease of Business \* Meeting Customer Needs \* Trained**

# Mechanical Products



Power Transmission



- **ADJUSTABLE SPEED DRIVES:** Nord, Master-PT, Eurodrive
- **TORQUE LIMITERS:** Dodge, Dalton
- **COUPLINGS:** Dodge, Dalton
- **MECHANICAL PARTS:** Dodge, Nexen, Altra, Master PT
- **SHEAVES / BELTS:** Dodge, Optibelt
- **MOUNTED BEARINGS:** Dodge
- **GEAR REDUCERS, GEAR MOTORS & TORQUE ARMS:** Dodge Tigear, Torque Arm & Quantis, Grove Gear, Nord Gear, Winsmith, Eurodrive
- **CLUTCHES & BRAKES:** Altra (Warner), Dodge, Nexen, Deltran, Formasprag
- **TENSION CONTROL:** Altra, Nexen
- **BALL SCREWS / ACTUATORS:** Thomson Linear, Altra, IKO Bearing



# Flolo HVAC

The FLOLO HVAC "Motor Guys" have built a solid reputation by providing solutions to local contractors rarely found at other supply houses concerning motors, pumps and fans. They have also built and maintained an extensive cross-reference listing containing the data necessary to provide replacements for standard motors and many of the hard-to-find OEM motors.

- HVAC Motors
- Commercial Power Transmission Products
- HVAC Controls
- Blowers & Fan Blades
- Circulating Pumps
- HVAC Drives



We inventory replacement motors.

Exact replacement motors are stocked for such well-known manufacturers as Bryant-Carrier, Lennox, Rheem, Trane, York and many more.



**Staff \* Best Customer Service \* Ethical Standards**

HOME OFFICE  
1400 Harvester Road  
West Chicago, IL 60185  
TEL (630) 595-1010  
FAX (888) 550-9552

LAKE COUNTY OFFICE  
1401 Delany Road  
Gurnee, IL 60031  
TEL (847) 249-0880  
FAX (847) 249-8230

Visit us at:  
[www.FLOLO.com](http://www.FLOLO.com)



## QUALITY OBJECTIVE

To implement throughout the company a quality improvement process.

To add a quality improvement team structure to our organization that will find and remove the root causes of problems in our business systems.

To train our employees on the tools of structured problem solving that will identify these issues.

To provide our customers with the best service.

To ensure that every transaction from the initial contact for product or service to the invoice is 100% free of error.

## CUSTOMER MISSION

It is our mission to meet our customers' needs better than any other services, systems or distributor organization by providing the highest levels of customer focused service.

To achieve this mission by:

Making it easy for our customers to do business with us.

Identifying and meeting our customers' needs for products and services.

Eliminating all the internal barriers that might prevent us from meeting customers needs as efficiently as possible.

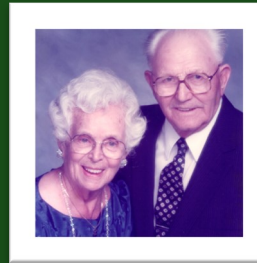
## CERTIFICATION

- Motor Repair → UL for XP motors
- EASA Accreditation

---

- Systems Group → UL Listed
- CSA Certified

## TRADITION



For over 75 years, FLOLO has been an industry leader in sensibly utilizing the latest technology in applications based on the customer's needs. Our industry has adopted technological advances in the way it controls production.

FLOLO has worked hard to be a leader in developing systems that incorporate these new technologies. Most importantly, our customers recognize FLOLO as a leader in implementing these technical advances.

## MISSION STATEMENT

To develop corporate growth and stability for the owners, employees and our industry by being the best supplier of services to a broad base of customers that use industrial electrical, electronic and mechanical products. This is to be accomplished through an atmosphere that allows personal growth and fulfillment of corporate goals while maintaining the highest moral and ethical standards achievable.

